William Hawkes-Robinson

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SUMMARY

Wearing many hats in business, technical, healthcare, education, recreation, entertainment, manufacturing, and other industries, as a highly flexible technical management leader with 20+ years of leadership and 25+ years technical engineering experience at all levels from hands-on through C-level management, from brand-new built-from-the-ground-up fast-growth startups, through SMBs, to global enterprises with 10,000+ employees and millions of users. Alternating between hands-on, team building mentoring, and C-level positions so that my knowledge, skills, and perspectives are constantly updated.

EXPERIENCE

- 10+ years as Director and C-level technical manager while continuing hands-on experience building from the ground up from startups through small to mid-size businesses (SMB).
- 10+ years working with enterprise size environments
- 15+ years managing regulatory and compliance solution and information security
- 15+ years successfully driving technology change initiatives in an organization
- 15+ years hiring exceptional technology staff with ability to coach, manage and grow staff
- 20+ years management of development and IT technology teams
- 20+ years development and infrastructure architect, 10+ years Java Architect, OOD
- 20+ years managing budgets including annual department budgets \$20M+ USD
- 20+ years planning, implementation, and support of business application components
- 20+ years in Information Technology roles such as development, infrastructure architecture, technical client sales, IT security
- 15+ years developing and providing security in depth
- 10+ years hands-on coding Python, Java and similar object-oriented programming languages
- 10+ years running development and/or testing for large complex projects with multiple dependencies.
- 10+ years creating testing strategies and engineering best practices related to software development, test engineering, integration testing, performance testing, both manual and automated testing
- 10+ years Enterprise Resource Planning (ERP), Oracle, Sun, Odoo, ERPNext, & others
- 7+ years building DevSecOps, Agile, and continuous integration/continues development
- 5+ years development, execution, and maintenance of automated test scripts
- 5+ years managing test environments, databases, test data setup/management for development teams
- Thrive in fast-paced environments across multiple time zones and locations
- Skilled at tactfully communicating sensitive information
- Ability to forge relationships and become a trusted advisor with personnel of various levels and responsibilities, from business partners to technology partners, to software engineers
- Proven record of delivering technology solutions within agreed upon time frames
- Experience with git, Bit bucket, github, gitlab, Docker, Selenium, Jenkins, and Kubernetes.
- Ability to inspire and influence teams effectively and partner in delivering technology-enabled business solutions that exceed business expectations
- · Hands-on experience with Web services virtualization, mocking, and stubbing
- Understanding and implementation of CI/CD/Dev Ops practices, lean methodologies
- Experienced with multiple automation tools such as Selenium Web Driver, etc.
- Experienced with Agile, Scrum, Kanban, as well as classical Project Management, Gantt, etc.
- Experienced as planner with Trello, Jira, MS Project, Azure DevOpsBoards, etc.
- Experienced working with resources in different geographical locations and offshore vendors
- Experience in API test automation, UI automation using Sause labs, Selenium, or any other
- Handle difficult personnel situations directly, using appropriate discretion, HR advice, and respect for the individual
- Evoke creative and innovative thinking from team members while helping them to bring their ideas and career plans to fruition
- Help to determine new, creative ways to employ teams on projects and distribute responsibilities
- Assess training needs and selecting training tools for team members

WORK HISTORY

Chief Technical Officer (CTO) (remote) (part-time) ManufacturingPower April 2022 – Current

Prior Lake, Minnesota, USA - www.manufacturingpower.com

Directly reporting to CEO and COO, building and management local, remote, on-and-off-shore developers and other technical staff. ManufacturingPower is a startup that provides a custom-built platform addressing urgent needs for resolving supply chain issues. Most information under NDA, here is rudimentary information allowed. Create and implement methodologies, documentation, staffing, technical resources, change control, and more. Relevant daily technologies:

- Development & Production: Google Cloud Platform (GCP), MongoDB (cloud, Atlas, Compass), Gitlab, git
- Custom-built ManufacturingPower.com enterprise web application using JavaScript, Node.js, React, npm, nvm, Lerna, RedHat Pubsub, self-hosted and cloud-based MongoDB MongoDB Atlas, Mongoose, MongoDB Compass, Google Cloud CLI, tokens
- Later integration planning of separately custom-built iNSUPPLi iOS and Android mobile application with the enterprise web platform infrastructure.
- Ubuntu and Debian Linux
- Mobile application components: Firebase
- Project Management tools: Atlassian: Trello, Jira
- Communication tools: Slack, O365, MS Teams, Sharepoint,
- · Other tools: Miro, Hubspot, Zyte, flatfile.com
- Enterprise Resource Planning (ERP): ERPNext, Odoo.
- Content Management Systems (CMS): Plone (Python), OpenCMS (Java), Wordpress (PHP).
- Communications self-hosted platforms: Matrix.org, Element-web, Jitsi, custom-coded python and JavaScript chatroom bots
- Additional infrastructure planning: Gluu for centralized user repository and authentication, SSO, SAML, OAuth, OAuth2, OpenID Connect (OIDC) Federated Identity Management (FIM).
- Build self-hosted and cloud-based corporate internal infrastructure from scratch.
- Hire and manage development and IT staff, building entire department from the ground up.

Advisor: Game Design, Ethics, Game Psychology, Lore Building, Accessibility, and Technical Design (remote)

Hero Trainer Inc.

February 2022 – July 2022

Pleasanton, California, USA - www.herotrainer.io

Hero Trainer 1.0 revolutionized exercise motivation through token economy fundamentals with the application release in early 2020. Now working on 2.0 which provides a broader whole life balance approach, not just exercise, with full gamification, and expansion of options. Most features and technology currently under NDA. High-level technologies include:

- iOS and Android Mobile application development
- Blockchain and non-fungible tokens (NFT)
- Bio, health, and fitness tracking built-in phone features and third party devices integration (Fitbit, Apple-watch, etc.)

Game Design Advisor for:

- Game design psychology and ethical use of psychological motivators
- Game design accessibility
- Game design world and lore building
- · Game and infrastructure technical design

Senior Technical Lead, Research & Development Technology Architect, Senior Security Auditor & Manager, DevOps Manager (remote) (FTE) LearningMate

January 2021 - April 2022

Mumbai, India - www.learningmate.com

"Wearing many hats" as needed, filling multiple roles from hands-on through architecture and design, to leadership and client-interfacing roles. Supervised & worked daily with teams of 15 to 25 in India, Canada, Bulgaria, Pennsylvania, Arizona, Washington, & elsewhere.

- Full stack development team leader, Hands-on development, Full-stack development, data systems, encryption management, federated communications
- SysOps
- lead & train DevOps staff
- Research & Development (R&D)
- architecture & design
- documentation
- staff interviewing & hiring
- new staff & developer onboarding & training
- code review
- Jitsi
- Matrix Federated communications platform
- Java, JWT, SSO, ADS, Python, Lua, PyTorch, TensorFlow, HTML, JavaScript, TypeScript, React, shell scripts, MySQL, Microsoft SQL Server, MongoDB, NoSQL, MS SQL
- Build automation, Terraform, Ansible, Amazon Web Services (AWS), Google Cloud Platform (GCP), Azure Cloud
- Artificial Intelligence (AI) R&D, Bot development (Python, Java, & Javascript), Machine Learning (ML), Automated Speech Recognition (ASR), Deep Neural Networking (DNN)
- Operating systems: Linux, CentOS, RedHat, Ubuntu, Debian, Linux kernel customization, Windows Server, Mac OS, iOS
- Software as a Service (SaaS), Infrastructure as a Service (IaaS), Platform as a Service (PaaS)
- Continuous Integration, Continuous Development CI/CD
- Project Management, Waterfall and Agile, Scrum
- Software Development Life Cycle SDLC, and relevant sections for Management, Leadership, Analysis, Design, R&D, and Hands-on.
- Designed and built from scratch performing Selenium load-testing simulated 5,000+ video users.
- I built from the ground up entire conferencing infrastructure capable of supporting 20k+ concurrent users, and chat/communications infrastructure capable of supporting millions of users globally.
- LearningMate has more than 1,200 employees world-wide creating and employing products and services to build and connect digital channels to enable the free flow of content, data, and learning.
- Supervised and worked daily with teams in India, Canada, Bulgaria, Pennsylvania, Arizona, Washington, & elsewhere.
- Lead technical design sessions and development teams.
- Agile and scrum project management
- Architect and document technical solutions that are aligned with client business objectives.
- Translate business requirements into well-architected solutions.
- Personally research, design, develop, and lead teams to deliver innovative solutions in support of business' strategic and tactical objectives.
- Provide hands-on, expert-level technical assistance to developers.
- Engages others throughout the solution delivery process to provide design acceptance, understand and plan for infrastructure impacts, plan for and validate functional and non-functional requirements, ensure compliance with secure development standards.
- Business planning and envisioning technology architecture by studying the needs of the target audience aligned with the site goals, corporate strategy, opportunities, and constraints.

- Creating user flow scenarios with a focus on information structure, data flow, consumer journey workflow, and navigation.
- Compliance regulations, eCommerce,
- Producing workflow diagrams, user scenarios, flowcharts, and storyboards and from those creating page layouts, navigation rules, organization of information, and site maps.
- Evaluating traffic patterns, studying user feedback, coordinating with usability team members.
- Validating information delivery including through results of usability test plans.
- Perform periodic security and/or code reviews to ensure compliance to standards.
 Research, evaluation, setup and use test automation frameworks
- Research, evaluation, setup, and use of load/performance test frameworks
- Research, evaluation, setup, and use of automation frameworks from scratch
- Research, analysis, selection, building, and use of building performance testing frameworks, and selecting which testing tools should be used
- Selenium design, setup, and implementation or 5,000+ simulated users
- Asked to join LearningMate to help save a specific project that was using opensourcebased real-time communications media, conferencing, and learning technologies whose implementation was in jeopardy.
- Specifically hired due to my extensive background with relevant opensource and commercial technologies in video-conferencing, media streaming, education, online learning, community building, distributed synchronous and asynchronous communications and learning.
- The previous project was also very sparse in planning and documentation. The revised project was much more extensively designed, tested, and documented, making sustainability much more manageable for future teams.
- Some technologies and proprietary information are currently under NDA. The technologies listed here are the open source products introduced to avoid having to "reinvent the wheel" and focus instead of the specific areas distinctive to LearningMate's solutions. Also worked on overhauling existing dysfunctional project design, management, development, staging, testing, and production roll-out methodologies.
- R&D, design, setup, administration, auditing, load-testing and performance tuning the following technologies:
- Secured, enhanced, and scalable Jitsi-based large-scale video conferencing and recording
 Jitsi Meet Server (JMS), Jitsi Videobridge (JVB), Prosody, Jicofo, Jibri, Jigasi, Octo, HA Proxy, etc.
- Automated speech recognition (ASR) and various neural networks R&D
- Real-time closed captioning and custom profanity and keyword filtering (self-implemented not using public services)
- Vosk, wav2letter, Flashlight-ASR
- Offline audio video (AV) language translation
- xR (Virtual Reality (VR), Augmented Reality (AR), etc.) for use in educational settings
- Gamification of developer and educational platforms Natural language (NL) and accessible human readable, .srt., and .vtt AV to text transcripts.
- Accessible AV playback for various population needs through integration with Able Player
- Real-time, offline, synchronous, and asynchronous online learning
- [matrix] protocol with Synapse Home Server, Element matrix client and other clients, application integration management server, identity management server, bots, and other infrastructure relevant to the ecosystem SaaS, PaaS, IaaS Microservices research, development, implementation, and management
- · Docker, containerd, Kubernetes, etc.
- Java and Python server applications
- Full-stack development
- JavaScript, React, NodeJS, Typescript, HTML, CSS, etc.
- Go / Golang, Python, Java, C, C++, C#, .Net, and various shell scripting
- Amazon Web Services (AWS) SysOps, DevOps, EBS, AMI, Elastic Compute Cloud (EC2), S3, Autoscaling, CloudWatch, ECS, Networking, & more
- Ansible and Terraform infrastructure development and automation

- MS SQL, Postgresql, MongoDB, MySQL, MariaDB, SQLite, NoSQL, and FireBase
- Nginx, Apache, and Microsoft Internet Information Server (IIS)
- Microsoft Office, Adobe, and LibreOffice
- Online Learning Management Systems (LMS), custom-built proprietary systems, as well as opensource systems such as Moodle, open edX, and others
- Project and source management related: Agile, Scrum, Git, Bitbucket, Github, Gitlab, Jira, and Confluence.
- Selenium load-testing of video-conferencing, XMPP, Web-RTC, federated chat, and other components with thousands of simulated users.
- MARKETS: Video Conferencing, Data Exchange Services, Education, Online Education, Communication Services, Streaming, LMS, and Media, B2B, B2C, B2E, E2E, PaaS, SaaS, IaaS
- DETAILS: https://www.hawkenterprising.com/archives/resumes/experience/learningmate

Corporate Training Games and Accessibility Education Program Designer and Instructor (remote) (contract)

PBS Public Broadcast Service

August 2020 - May 2021

Virginia, USA – <u>www.pbs.org</u>

Contracted through RPG Therapeutics LLC, provided consulting and educational training services related to recreation therapy, gaming, and accessibility for the Public Broadcasting Service (PBS) national network in the USA.

- Contracted part-time to train PBS staff on recreation therapy concepts, use of games to achieve therapeutic goals, including role-playing games. Populations include children 2-8+ years old, gifted & talented, ADHD, learning disabilities (LD's), accessibility, Autism Spectrum (ASD / PDD) and other neurodiverse).
- Initially focused on ways to enhance programming for PBS Kids Online, community, and broadcast programming to add recreation therapy approaches to games, including various tabletop, live-action, and electronic games.
 Introduction to role-playing games (RPG) (tabletop, live-action, electronic, & hybrids), accessibility in gaming, brain-computer interface (BCI) technologies for accessibility & games, & BCI + robotics solutions for accessibility & games.
- After first live webinar, asked to expand scope to address internal corporate-wide
 accessibility issues with synchronous online meetings presenting challenges for people with
 various disabilities. Help consult on improving accessibility internally corporate-wide
 (expanding beyond the original scope of online, community, and television programming),
 adjust training sessions to become asynchronous, providing extensive examples of
 accessibility solutions built into delivery of the training, addressing people with visual
 impairments & blindness, hearing impairments & deafness. & people with various cognitive
 differences & neurodiversity challenges. Not just in the content of training, but in delivery as
 well.
- Utilized extensive range of methodologies, technologies, & customization:
- Recreation Therapy & Therapeutic Recreation
- Cognitive neuropsychology of learning in educational and other settings
- Videoconferencing development for Zoom and Jitsi
- [matrix] federated communications, matrix-synapse, element-web / vector / riot, sydent.
- Moodle Learning Management System (LMS)
- Odoo Enterprise Resource Planning (ERP) platform
- Video recording / editing, DaVinci Resolve
- Closed captioning for Hard of Hearing (HoH) / Deaf
- Transcriptions for Visually Impaired (VI) / Blind
- Brain Computer Interface (BCI) Electroencephalogram-based (EEG) technologies
- Robotics controlled by BCI
- Python, Java, JavaScript, NodeJS
- Web servers Nainx, Apache, IIS
- SQLite, NoSQL, Postgres, Firebase, Firestore
- MARKET: Corporate Culture training, Real-time and Asynchronous Learning, Education, Online Education, Recreation Therapy, Role-Playing Game, Professional Development.

Kerberos and Authentication Analyst Consultant (remote) Robert Half Technology Client: Critigen & Omaha Municipal June 2017 - July 2017

Omaha, Nebraska, USA - www.roberthalf.com

Consulting and troubleshooting for Rober Half client, Critigen's client. Kerberos integrated with ADS, and iOS app, over VPN and various infrastructure. Client had been struggling for weeks before I came on board.

- Client planned for around 18 hours to troubleshoot a problem their entire government IT department and other consultants had been completely stuck trying to solve for several weeks and hundreds of man hours. Issues with iOS client software not authenticating with ADS Kerberos infrastructure over VPN connection. I coordinated with half a dozen administrators and developers, and I tracked down the situation details (NDA) solving their problem within 3 hours total, they used the additional budgeted time for additional guidance and suggestions from me to improve their overall infrastructure.
- Technologies used: Microsoft Active Directory (ADS), Kerberos, VPN, iOS, Single Sign-on (SSO), Authentication, Identity Management, Opentext Server.
- MARKET: Government, Municipal Services, Identity Management, Information Security

Accessibility Compliance Officer SpoCon Inc. Conventions November 2016 - September 2017

Spokane, Washington, USA - www.spocon.org

Created Accessibility documentation, audited Americans with Disabilities Act (ADA) regulatory standards regulations compliance for facilities and large events (1,000+ participants). Provided recommendations and implemented improvements.

- Provided direct services to clients with disabilities. An annual science fiction and fantasy convention for the Spokane area.
- Also provided hosting services, webmaster, and user training for back office website.
- "Accessibility Advocate" to help convention organizers include consideration for participants
 with various disabilities. Created new position of "Accessibility Advocate" for annual
 convention hosting thousands of attendees. SpoCon has never had anyone looking out for
 attendee accessibility needs previously.
- Created policies, documentation, awareness, training, and Accessibility Table.
- Trained other volunteers in how to work with different populations needs, to help accommodate them to be able to have as enjoyable a convention experience as everyone else. SpoCon currently has around 1800 members.
- Performed site surveys of event locations, hotels, etc. Providing wheelchair accessible
 trailer for gaming activities. http://www.rpgtrailer.com Speaking on panels about the benefits
 of role-playing games, from the TR perspective. Participants with disabilities raved about
 how greatly improved the event was due to the Accessibility Services, and asked if I would
 provide similar services in Tri-Cities and Montana.
- Technologies used: ADA & HIPAA compliance, accessibility audits, OpenSuse Linux 13.2, CentOS, Zope with Plone 4.3, Python, DHTML, CSS, HTML, SSH, postfix, dovecot, SMTP, POP3, IMAP.
- MARKETS: Events, Convention, Conference, Accessibility, ADA, Compliance, Audit

Chief Technology Officer (CTO), Chief Information Security Officer (CSO / CISO), Senior Developer, Architect, DevOps & Director of Operations (remote)
The Fantasy Network

October 2016 - August 2021

Bellevue, WA, USA - www.thefantasy.network

Turned the CEO's vision into a reality from walking him through the business and technology scoping phases, to early R&D and prototyping, through the full software development life cycle (SDLC) of 5 full software versions (0 through 5.x).

• The Fantasy Network (TFN) over-the-top (OTT) subscription video-on-demand (SVOD) service delivers creator-owned genre television & film content in a more accessible,

- shareable, & discoverable way across the web & via IPTV apps on iOS, Apple TV, Roku, Android, Android TV, Amazon Fire, Amazon Prime Video, and many others.
- Personally built & developed from scratch, the MVP and 1.0 through 3.0 platform delivering end-to-end interactive movie & live streaming studio & on-site productions, broadcasting, community connected, & supply-chain delivery of physical & digital media products.
 Developed & implemented customized server, desktop, & mobile platforms. AWS DevOps lead and new DevOps staff trainer.
- Version 4 extended platform to support large-scale live real-time interactive conventions, communities, tabletop gaming, & other live events worldwide.
- Scaled Jitsi & Matrix to over 20,000 concurrent live video chatroom users in conventions/event settings on self-hosted hardware and cloud with customized opensource code. Nearest competitor in Hollywood spent over \$30M & 3 years only to have their platform launch fail catastrophically. We successfully launched while saving TFN more than \$1M USD in initially planned development costs, I was able to deliver entire working platform for only \$10,000 in development costs, using a combination of opensource and custom code in just a few months.
- DETAILS: https://www.hawkenterprising.com/archives/resumes/experience/the-fantasy-network-chief-technology-officer-cto
- MARKETS: Entertainment Media, Live Events, Online Events, Video Conferencing, Multimedia, Streaming, SaaS, PaaS, IaaS, eCommerce, OTT, SVOD, SaaS, IaaS, PaaS, Communication, B2B, B2C, B2E, E2E

President

RPG Therapeutics LLC, RPG.LLC, RPG Parties

October 2006 - Current

Spokane, Washington, USA - www.rpg.llc

Washington State Department of Health Registered Recreational Therapist.

Beginning initially as private practice as Therapeutic Recreation Specialist (TRS), as practice expanded now with 6 employees.

In addition to a wide range of recreational and music programs used as therapeutic intervention modalities, developed especially powerful implementations using role-playing games, and over time became known in the industry by competitors, peers, and conferences as "The Grandfather of Therapeutic Gaming", because I have been involved with researching and application of role-playing games to achieve specific effects since 1979.

Chief Architect, Network & Systems Engineer, Sales Engineer, Project Manager, & DevOps Interlink Advantage (now Intrinium)

March 2010 - July 2018

Spokane, Washington, USA - www.intrinium.com

Information Security and IT Services company. I directly worked with civilian businesses, healthcare, educational, and government clients with more than 5,000 employees.

- MARKETS: IT, InfoSec, SaaS, IaaS, PaaS, eCommerce, B2B, B2C, C2C, E2E, B2E, Consulting, IaaS, SaaS, Paas, Hosting
- DETAILS: https://www.hawkenterprising.com/archives/resumes/experience/architect-pm-and-other-experience-at-interlink-advantage-now-intrinium

Chief Technology Officer (CTO), Chief Executive Officer (CEO), Founder, DevOps Manager, Architect, Director Operations, Lead Research & Development: Software & Hardware RPG Research

January 2004 – Current

Spokane, Washington, USA - www.rpgresearch.com

- Brain-Computer Interface RPG Project Founded in 2004, online multiplayer game you can play with just your brain: www.bcirpg.com.
- staff from the ground up to over 200 volunteer staff members across 6 continents,
- supervised more than 30 PhDs on staff. In the software development department,

- Director of Software Development Lead for software development team of 10 to 20 developers working on opensource Brain-Computer Interface (BCI) ERPG multi-user online turn-based system.
- MARKETS: Software Development, Research and Development (R&D), Architecture and Design, Develop Team Lead, Brain-Computer Interfaces (BCI), Games, Accessibility, Neurosciences, Electroencephalogram (EEG), Hardware Development, Opensource, Education, Healthcare, Therapy, B2C • DETAILS:

https://www.hawkenterprising.com/archives/resumes/experience/rpg-research-software-development-director

- Enterprise Resource Planning platforms: Odoo, ERPNext
- Web servers: Apache, httpd, nginx
- Content Management Servers (CMS): Plone, OpenCMS, Wordpress
- Learning Management Systems (LMS): Moodle
- Video conferencing self-hosted: Jitsi
- Communications / chat: Matrix + Element (element-web, mobile, and desktop apps)

Global Corporate Systems Performance & Security Auditor and Analyst

Devon Energy Corporation

August 2002 - January 2003

Oklahoma City, Oklahoma, USA – <u>www.devonenergy.com</u>

Devon Energy is a multinational energy and oil company,

- 10,000+ employees
- audited their entire server infrastructure in 4 months, providing detailed reports, presentations, and remediation planning to help them address many serious enterprisewide performance and security issues.
- MARKETS: Critical Infrastructure, Engineering, Energy, Oil, Information Security, B2B, E2E
- DETAILS: https://www.hawkenterprising.com/archives/resumes/experience/architect-pm-and-other-experience-at-interlink-advantage-now-intrinium

Physical and Information Security Consultant

Dev 2 Dev Portal LLC

January 2002 - Current

Various Locations – <u>www.dev2dev.com</u>

Provided deep & broad proven hands-on, leadership, & project management skills in systems administration, network administration, & security. Years of physical & information security background including:

- assessment
- auditing
- red & blue teams
- penetration testing (pentesting)
- forensics
- incident handling.
- Compliance auditing, implementation, administration, & oversight for: Sarbanes-Oxley (SOX), Gramm-Leach-Bliley Act (GLBA), Payment Card Industry Data Security Standard (PCI-DSS), Americans with Disabilities Act (ADA), Health Insurance Portability and Accountability Act (HIPAA), Systems and Organization Controls 2 (SOC2), Health Information technology for Economic and Clinical Health Act (HITECH), European Union (EU) General Data Protection Regulation (GDPR), Children's Online Privacy Protection Rule (COPPA), & others.
- Maintained efficient operation of 20+ data center locations.
- Incident handling, forensics, recovery, & mitigation for multiple companies ranging from small "mom & pop shops" to Fortune 500 and Fortune 100 companies.
- Directly hired/managed 100+ IT staff on-and-off-shore. Built entire infrastructure from scratch for multiple companies.
- Facilitated IT enterprise architecture across organization's enterprise transformation programs. Conduct performance and security audits across multinational companies infrastructure with hundreds of core servers for 10,000+ employees, and provide mitigation.

• MARKETS: Information Security, Physical Security, Security • DETAILS: https://www.hawkenterprising.com/archives/resumes/experience/dev-2-dev-portal-llc

Chief Technology Officer (CTO)

MightyWords Inc. by Fatbrain, acquired by Barnes & Noble

September 2000 - March 2002

Santa Clara, California -

https://web.archive.org/web/20011202201828/http://mightywords.com/

As CTO, managed through entire startup life-cycle from beginning, through industry leadership as the number one online e-book seller, & profitability, to acquisition by Barnes & Noble & final liquidation of all remaining assets

- Full Software Development Life Cycle (SDLC).
- Built entire technical company and department from the ground up, built rapid-growth series A \$43 million dollar startup company from 2 employees (CEO and CTO), to 80+ employees on-shore and off-shore, local and remote.
- Built entire IT department from scratch, starting with hands-on facilities acquisition, server & network infrastructure, hiring, VAR contracts, and directly responsible & single checksignatory for IT dept. directly managed and signatory to annual budget \$20M+.
- MARKETS: Publishing, eBooks, DRM, eCommerce, B2B, B2C, C2C, B2E, E2E
- DETAILS: https://www.hawkenterprising.com/archives/resumes/experience/chieftechnology-officer-mightywords-inc

Corporate Systems & Components Architect, Systems and Network Administrator, Security Manager, & Director of Operations

Franklin Covey Co.

May 1999 - September 2000

Salt Lake City, UT - www.franklincovey.com

Started as third-party contractor as Application Server specialist, then hired into corporate Information Technology (IT) department as Unix Administrator, rapidly promoted to Manager of Security, then Director of Operations, and finally Corporate Architect.

- MARKETS: Professional Services, Publishing, Project Management, Information Security, Online Learning, Education, Professional Development, eCommerce, payment systems integration, SaaS, PaaS, B2C, B2B, E2E
- DETAILS: https://www.hawkenterprising.com/archives/resumes/web/franklin-covey-inc

BOARDS

- · RPG Research, Board of Directors, Chair
- Dots RPG Project, Board of Directors, Voting Board Member
- · CAR-PGa, Board of Directors, Voting Board Member
- Hero Fitness, Advisory Board, Board Member

EDUCATION

Bachelor of Arts (BA) in Interdisciplinary

Minor in Research Psychology - Eastern Washington University, Washington - Cheney, Washington - 2012 - 3.7

Associates of Science (AS) in Computer Science (CS)

Minor in Accounting - Certified Careers Institute, Utah - Salt Lake City, Utah - 1998 - 4.0

CERTIFICATIONS

DCSE – Dell Certified Systems Expert

Dell certification - 2007

GCIH - Global Information Assurance Certification (GIAC), Incident Handling

SANS Institute – 2002 Information Security certification

SCSA – Sun Certified Systems Administrator

Solaris Systems Administrator Unix certification 2002

MCSE – Microsoft Certified Systems Engineer

Microsoft Certification 1998

CNA – Certified Netware Administrator

Novell - 1998 Netware certification

Certified Linux Instructor

Novell Hotlabs, Inc - 1999 Linux certification

SKILLS

• Executive Leadership • Managing Teams • Site reliability and scalability architecture, design, implementation, and assessment • Scalability Load testing • E-Commerce • Managing Teams • Architecture design • Documentation • Budgets • Audits • Research & Development • Analysis and reporting • Strategic thinking • Business planning • Processes & solutions • Product management roadmap • Software development • Hands-on • Infrastructure • DevOps • xR (Virtual Reality, Augmented Reality, etc.) R&D • Operations • Scaling • Project Management • Information Security • Regulatory standards compliance • IT Services Management • Full-cycle software development life-cycle (SDLC) • 25+ direct reports, 200+ department staff. 10,000+ employees • Excellent communication skills • Problem-solving aptitude • Vision • Strategic thinker • Customer-centric • Goals oriented • Demonstrated Success • Mentor • Innovation • Leadership • Best practices • Stakeholder collaboration

Hard Skills

Executive Leadership, Leader, Leadership, Strategic, Business, Technical, Documentation, Instruction, Managing Teams, Manage, Managing, Management, Governance, Compliance, Regulatory, Audit, Leading Technical Skills: Load Testing, Test, Testing, Quality Assurance, Audits, Vulnerability Scan, Assessment, Remediation Soft Skills: Communication, Interpersonal, Verbal, Critical Thinking, Solve, Aptitude, Self Starter, Self Motivated, Enthusiastic, Problem Solver, Collaborative, Resourceful, Entrepreneurial Spirit, Entrepreneur, Startup, Grow, Experienced Languages: American Sign Language, ASL, English Software: Java, Javascript, Jquery, Html, Html Css, Angular, Node Js, React Js, Node, Cli, Unix, Linux, Os, Server, Iis, Server, Windows, Vmware, Vsphere, Python, Shell, Shell Scripting, Bash, Command Line, Ansible, Terraform, Aws, Docker Container, Kubernetes, Container, Ci Cd, Cicd, Continuous, Automation, Devop, Devops, Engineer

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